



## STATE DEPARTMENT OF EDUCATION

P.O. BOX 83720  
BOISE, IDAHO 83720-0027

TOM LUNA  
STATE SUPERINTENDENT  
PUBLIC INSTRUCTION

August 22, 2013

Mr. Bob Collie  
Sr. Vice President  
Education Networks of America, Inc.  
802 West Bannock  
Suite 403  
Boise, Idaho 83702

Dear Mr. Collie:

Thank you for your letter dated August 6, 2013. The Idaho State Department of Education (SDE) shares in ENA's excitement to begin work on the Idaho High School Wireless Managed Service Project. This project will ensure every child has equal access to the best educational opportunities, no matter where they live or go to school in Idaho.

In addition, I thank you for working with the SDE to answer some clarifying questions as we begin this work. The SDE appreciates ENA's willingness to invoice the SDE only for those services actually provided rather than at the fixed price set forth in the contract. In furtherance of this commitment by ENA, the SDE would expect that each invoice submitted by ENA would indicate and confirm that no further payment is expected for the invoiced services.

Similarly, the SDE is appreciative of ENA's willingness to facilitate the future use of the cabling installed by ENA beyond the conclusion of the contract. However, whether the SDE waives ENA's obligation under the contract to de-install this and other hardware at the conclusion of the contract is a decision the SDE will need to consider on a case-by-case basis, in consultation with individual school districts, at the conclusion of the contract to ensure we are making the most prudent decision for Idaho students and Idaho taxpayers.

Thank you again for your response to these initial questions. We look forward to working with you and your staff on this project.

Sincerely,

A handwritten signature in cursive script that reads "Joyce Popp".

Joyce Popp  
Chief Information Officer  
Idaho State Department of Education