

Total cost per unit \$292.77

Year	1	2	3	4	5	6	7	8 Total	
Units Serviced	6551	33941	61879	90376	90376	90376	90376	90376	554,251
Cost per cohort	1,917,936	9,936,907	18,116,315	26,459,382	26,459,382	26,459,382	26,459,382	26,459,382	162,268,065
TOTAL	1,917,936	9,936,907	18,116,315	26,459,382	26,459,382	26,459,382	26,459,382	26,459,382	162,268,065
									5,500,000 Incremental cost
									14,167,060 Buyout
									<u>181,935,125</u>

Year - year of the contract

Units serviced - devices plus tech support, maintenance, security, wireless, and professional development.

Incremental cost - these costs are upfront costs paid in the first few years of deployment for infrastructure

Buyout - this cost is only paid if the contract is severed for some reason. It is a built-in cost and may or may not be paid, but we chose to include it in the total cost. Cost without buyout is total \$167,768,065.