



Washington
Secretary of State
 SAM REED

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WASHINGTON STATE
COMMERCIAL FUNDRAISER ACTIVITY REPORT - REGISTERED

Listed by Overall Percentage of Funds Retained by Charity Clients

Prepared by the Office of the Secretary of State • Charitable Solicitations Program

December 2010

The Commercial Fundraisers listed were currently registered when this report was created. A Charity Client Index is provided separately. Commercial Fundraisers with a delinquent registration status are listed separately.

Green Point Call Center Services, Inc. Registration Number: 27203 **Percent To Charity: 98**

City/State: RYE, NY
 Phone Number: (212)913-0500

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$71,939	\$70,339

Charities Client(s) For The Year Reported:

Honest Reporting.com, Inc.

Jewish Federation of Greater Seattle

Russ Reid Company, Inc., The Registration Number: 24507 **Percent To Charity: 97**

City/State: PASADENA, CA
 Phone Number: (626)449-6100

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$802,526,900	\$779,271,176

Charities Client(s) For The Year Reported:

American Lebanese Syrian Associated Charities, Inc.
 Fundacion Teleton Mexamerica
 International Fellowship of Christians and Jews
 Tri-City Union Gospel Mission
 Union Gospel Mission of Yakima Washington

Christian Blind Mission International, Inc.
 Global Health And Education Foundation
 Operation Smile, Inc.
 Union Gospel Mission Association of Spokane
 World Vision, Inc.

Precision Marketing, Inc. Registration Number: 191 **Percent To Charity: 95**

City/State: ARLINGTON, VA
 Phone Number: (703)845-7721

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Sep 30, 2009	\$809,552	\$767,774

Charities Client(s) For The Year Reported:

Collegiate Network, Inc.

Women In Military Service For America Memorial Foundation, Inc.

Fundraiser's Comments Regarding Financial Information (Optional):

Precision Marketing, Inc. does not retain or control any mones for any client.

Coinstar, Inc. Registration Number: 47

Percent To Charity: 93

City/State: BELLEVUE, WA
Phone Number: (425)943-8252

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$156,381	\$144,652

Charities Client(s) For The Year Reported:

American Heart Association, Inc., The
 Arizona Memorial Museum Association
 BECU Foundation
 Food Industry Crusade Against Hunger
 Hopelink
 Leukemia & Lymphoma Society, Inc., The
 Muscular Dystrophy Association, Inc.
 United States Fund for UNICEF
 World Wildlife Fund, Inc.

American Red Cross
 B Cause Foundation, Inc.
 Feeding America
 Fred Hutchinson Cancer Research Center Foundation
 Humane Society for Seattle/King County, The
 March Of Dimes Foundation
 Northwest Harvest EMM
 Woodland Park Zoological Society

Legacy Telemarketing Corporation Registration Number: 52

Percent To Charity: 90

Also Known As:

LTC

City/State: EVERETT, WA
Phone Number: (425)252-3001

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$3,625,631	\$3,272,051

Charities Client(s) For The Year Reported:

American Red Cross Serving King & Kitsap Counties
 Coalition Against Breast Cancer, Inc.

Breast Cancer Prevention Fund
 Virginia Mason Health System

Alpha Dog Marketing, Inc. Registration Number: 23723

Percent To Charity: 88

City/State: LINCOLN, NE
Phone Number: (402)486-0668

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$80,000	\$70,000

Charities Client(s) For The Year Reported:

Benton-Franklin Humane Society
 Spokanimal C.A.R.E.

Food Lifeline, Inc.
 Whatcom Humane Society

Special Projects Registration Number: 23851

Percent To Charity: 86

Also Known As:

Wahoo Projects And Events
 Wahoo! Projects & Events
 Wahoo! Projects And Events

City/State: RICHLAND, WA
Phone Number: (509)947-1316

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$84,385	\$72,785

Charities Client(s) For The Year Reported:

Grace Clinic
 Vintner's Village

Greater Pasco Area Chamber Of Commerce

Fundraiser's Comments Regarding Financial Information (Optional):

Invoices for any expenses related to Walter Clore Wine & Culinary Center, Pasco Chamber of Commerce, Grace Clinic and St. Patrick School go directly to the organization and do not pass through Special Projects.

Also Known As:

Strategic Fundraising

City/State: OAKDALE, MN
Phone Number: (651)649-0404

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$6,102,317	\$5,102,905

Charities Client(s) For The Year Reported:

Alliance Defense Fund
 Children's Cancer Recovery Foundation
 Concerned Women for America
 Feeding America
 Food for the Poor, Inc.
 Multiple Sclerosis Association of America, Inc.
 Operation Smile, Inc.
 United States Olympic Committee

American Lung Association
 CityTeam Ministries
 Dayspring International
 Food for the Hungry, Inc.
 Habitat For Humanity International, Inc.
 National Right to Life Committee, Inc.
 Prison Fellowship Ministries

City/State: BOSTON, MA
Phone Number: (800)225-6265

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$33,767,538	\$26,844,561

Charities Client(s) For The Year Reported:

US Charitable Gift Trust, The

Also Known As:

Umanity

City/State: KIRKLAND, WA
Phone Number: (206)236-2119

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$1,659	\$1,270

Charities Client(s) For The Year Reported:

Bellevue Art Museum, The
 Broadway Center for the Performing Arts
 Children's Museum Of Tacoma
 Gig Harbor Peninsula Historical Society DBA Harbor History Museum
 Museum of Flight Foundation
 Northwest Trek Foundation, The
 Tacoma Art Museum
 Wing Luke Memorial Foundation

Boys & Girls Clubs of King County
 Burke Museum Of Natural History And Culture
 Experience Learning Community
 Historical Society of Seattle and King County
 Museum of Glass
 SIFF
 University of Washington/University of Washington Foundation
 Youth in Focus

City/State: KIRKLAND, WA
Phone Number: (425)284-1507

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$56,000	\$41,736

Charities Client(s) For The Year Reported:

Treehouse

Also Known As:Gateway
GCICity/State: PORTLAND, OR
Phone Number: (503)257-0100

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$237,801	\$175,160

Charities Client(s) For The Year Reported:Everett Gospel Mission
Portland Rescue Mission Ministries, Inc.
Tacoma Rescue Mission, Inc.
Union Gospel Mission of Grays HarborMedical Teams International
Stronger Families
Tri-City Union Gospel Mission**Also Known As:**HBC
Hudson Bay
Hudson Bay CompanyCity/State: LINCOLN, NE
Phone Number: (402)476-1010

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$608,930	\$446,851

Charities Client(s) For The Year Reported:9 To 5 National Association Of Working Women
Citizen Action Network
Government Accountability Project
Media Matters For America
Organic Consumers FundCampaign For Fresh Air & Clean Politics
Food & Water Watch
Healthy Schools Campaign
Organic Consumers AssociationCity/State: MILWAUKEE, WI
Phone Number: (414)271-7000

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$302,021	\$221,384

Charities Client(s) For The Year Reported:

American Israel Public Affairs Committee

Jewish Federation of Greater Seattle

Also Known As:

Campaign Headquarters (Capitol Resources)

City/State: BROOKLYN, IA
Phone Number: (641)522-4704

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$838,948	\$592,494

Charities Client(s) For The Year Reported:Americans for Fair Taxation
Family Research CouncilAmericans United for Life
National Right to Life Committee, Inc.

Direct Resources Group, Inc. Registration Number: 412

Percent To Charity: 71

Also Known As:

DRG

City/State: SEATTLE, WA
Phone Number: (206)749-0001

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$345,661	\$243,347

Charities Client(s) For The Year Reported:

Fred Hutchinson Cancer Research Center Foundation
Mt. Baker Planned Parenthood
Planned Parenthood Of The Great Northwest

Make-A-Wish Foundation Of Alaska, Montana, Northern Idaho
And Washington
Planned Parenthood of Central Washington

Automotive Recovery Services Registration Number: 29123

Percent To Charity: 70

Also Known As:

Insurance Auto Auctions

City/State: CLINTON, ME
Phone Number: (800)610-0071

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$34,425	\$23,770

Charities Client(s) For The Year Reported:

American Heart Association, Inc., The
National Kidney Foundation, Inc.

Humane Society of the United States, The

Wilde/LWRA, Inc. dba L.W. Robbins Associates Registration Number: 413

Percent To Charity: 65

Also Known As:

L. W. Robbins Associates
LW Robbins Associates

City/State: HOLLISTON, MA
Phone Number: (800)229-5972

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$90,747,701	\$58,966,646

Charities Client(s) For The Year Reported:

American Cancer Society, Inc.
Elderhostel, Inc.
Juvenile Diabetes Research Foundation International
MAP International, Inc.
Second Harvest Food Bank of the Inland Northwest
Tiger Haven, Inc.

Coast Guard Foundation, Inc.
Home For Little Wanderers, Inc., The
Lighthouse International
Medecins Sans Frontieres USA, Inc.
Special Olympics, Inc.
United States Association for UNHCR

Americalist, A Division Of Haines & Company, Inc. Registration Number: 378

Percent To Charity: 64

City/State: NORTH CANTON, OH
Phone Number: (330)494-9111

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$6,800,325	\$4,305,883

Charities Client(s) For The Year Reported:

Leukemia & Lymphoma Society, Inc., The
Paralyzed Veterans Of America (PVA)

March Of Dimes Foundation

Eidolon Communications Registration Number: 348

Percent To Charity: 62

City/State: NEW YORK, NY
Phone Number: (212)587-3980

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$7,100,000	\$4,360,000

Charities Client(s) For The Year Reported:

A Better Chance, Inc.
Compassion & Choices Action Network
Free Press Action Fund
Human Rights Campaign, Inc.

Compassion & Choices
Free Press
GLSEN, Inc.
International Rescue Committee

Donate for Charity, Inc. Registration Number: 454

Percent To Charity: 61

City/State: NAPA, CA
Phone Number: (707)265-9200

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$46,500	\$28,500

Charities Client(s) For The Year Reported:

Cascadian Chorale
Hospice of Kitsap County
KCTS Television
Listen and Talk
National Eating Disorders Association
Northwest Infant Survival & SIDS Alliance
Purrfect Pals

EDS Today
Humane Society - Western Washington
Lambert House
Mary Bridge Children's Foundation
New Beginnings for Battered Women and Their Children
Northwest Organization for Animal Help
Summit Assistance Dogs

Charitable Auto Resources (aka CARS) Registration Number: 21424

Percent To Charity: 60

Also Known As:

CARS, Inc.

City/State: SAN DIEGO, CA
Phone Number: (858)300-2902

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jun 30, 2010	\$17,290,526	\$10,309,436

Charities Client(s) For The Year Reported:

Animal People, Inc.
Friends Of KEXP
Jewish Family Service
KSER Foundation
Lutheran Community Services Northwest
Walla Walla Symphony Society

Beethoven, a Non-profit Corporation
Grays Harbor Historical Seaport Authority
KCTS Television
KUOW Puget Sound Public Radio
Seattle Center Foundation

PEP Direct, LLC Registration Number: 20529

Percent To Charity: 60

Also Known As:

PEP
PVA-EPVA, Inc.

City/State: WILTON, NH
Phone Number: (603)654-6141

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$74,197,157	\$44,427,979

Charities Client(s) For The Year Reported:

Paralyzed Veterans Of America (PVA)

Supreme Temple, Daughters Of The Nile Foundation

Quadriga Art, LLC Registration Number: 22202

Percent To Charity: 60

City/State: NEW YORK, NY
Phone Number: (212)685-0751

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$74,197,157	\$44,427,979

Charities Client(s) For The Year Reported:

Paralyzed Veterans Of America (PVA)

DirectLine Technologies, Inc. Registration Number: 229

Percent To Charity: 59

City/State: MODESTO, CA
Phone Number: (209)491-2020

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$45,585	\$26,525

Charities Client(s) For The Year Reported:

Children's Hospital & Research Center Foundation
State University Of Iowa Alumni Association

MultiCare Health Foundation
University Of Colorado Foundation

Echo Marketing Solutions, Inc. Registration Number: 24182

Percent To Charity: 58

City/State: TORONTO, ONTARIO
Phone Number: (416)646-2980

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Sep 30, 2009	\$741,080	\$422,956

Charities Client(s) For The Year Reported:

American Lebanese Syrian Associated Charities, Inc.

GiveRight, Inc. Registration Number: 24

Percent To Charity: 54

City/State: LOS ANGELES, CA
Phone Number: (310)268-8110

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Nov 30, 2009	\$3,731,163	\$2,006,053

Charities Client(s) For The Year Reported:

Children's Wish Foundation International
Colonial Williamsburg Foundation
Planned Parenthood Federation of America, Inc.

Citizens Against Government Waste
Heritage Foundation, The

Harris Direct Registration Number: 135

Percent To Charity: 53

Also Known As:

Harris and Harris Marketing
Harris O'Malley Marketing, Inc.

City/State: CANOGA PARK, CA
Phone Number: (818)222-3470

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$6,293,471	\$3,310,151

Charities Client(s) For The Year Reported:

American Civil Liberties Union, Inc.
Defenders of Wildlife Action Fund
Jane Goodall Institute For Wildlife Research, Education & Conservation
Medecins Sans Frontieres USA, Inc.
National Wildlife Federation
Planned Parenthood Action Fund, Inc.
Sierra Club
Wilderness Society, The

Defenders of Wildlife
Earthjustice
League of Conservation Voters, Inc., The
NARAL Pro-Choice America
Planetary Society, The
Planned Parenthood Federation of America, Inc.
Southern Poverty Law Center, Inc.
World Wildlife Fund, Inc.

City/State: BOSTON, MA
 Phone Number: (617)482-6885

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$14,986,330	\$7,928,308

Charities Client(s) For The Year Reported:

AAUW Action Fund, Inc
 American Association Of University Women, Inc.
 American Civil Liberties Union, Inc.
 American Jewish Committee
 Amnesty International of the USA, Inc.
 AOPA Foundation, Inc., The
 Brady Campaign to Prevent Gun Violence
 Common Cause
 Compassion & Choices Action Network
 Environmental Defense Fund
 Food & Water Watch
 Foundation For National Progress
 GLSEN, Inc.
 International Rescue Committee
 League of Conservation Voters, Inc., The
 Legal Momentum
 National Audubon Society, Inc.
 National Gay and Lesbian Task Force Foundation
 Natural Resources Defense Council, Inc.
 Oxfam-America, Inc.
 People for the Ethical Treatment of Animals, Inc.
 Planned Parenthood Action Fund, Inc.
 Public Citizen Foundation, Inc.
 Sierra Club
 Washington Conservation Voters
 Yosemite Foundation

Aircraft Owners And Pilots Association
 American Civil Liberties Union Foundation, Inc.
 American Foundation for the Blind, Inc.
 American Society for the Prevention of Cruelty to Animals, The
 AOPA Air Safety Foundation
 B'nai B'rith
 Center for Biological Diversity, Inc.
 Compassion & Choices
 Earthjustice
 Farm Sanctuary, Inc.
 Foundation For AIDS Research, The
 Galapagos Conservancy, Inc.
 Human Rights Campaign, Inc.
 KCTS Television
 League Of Women Voters Of The United States
 NARAL Pro-Choice America
 National Breast Cancer Coalition
 National Organization for Women, Inc.
 Oceana, Inc.
 People for the American Way
 Physicians for Social Responsibility, Inc.
 Planned Parenthood Federation of America, Inc.
 Public Citizen, Inc.
 Southern Poverty Law Center, Inc.
 Wilderness Society, The

City/State: EAST LANSING, MI
 Phone Number: (517)332-1500

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$3,153,048	\$1,597,520

Charities Client(s) For The Year Reported:**Fundraiser's Comments Regarding Financial Information (Optional):**

No solicitation activity in WA State to report

Phone Bank Systems, Inc. does not collect any of the donations they solicit on behalf of a non-profit organization. All checks are mailed directly to the organization by the donor. Credit card payments are processed by the non-profit organization as well. Therefore, it is impossible to know an accurate number in terms of the "total value of the contributions received". Our clients either don't report that number to us or they do not compute it for the dates of the State of Washington is requesting. We know from those clients we track, that we average a minimum 70% fulfillment from the pledges we secure. To report the "total value of contributions received", I have used the total dollars promised to non-profits in 2009 and then adjusted it by 70% to allow for those that have not yet paid. I expect that the actual number is significantly better.

Phone Bank Systems, Inc. does not collect any of the donations for the non-profits we telemarket for. In order for the "total amount of funds either retained by, or returned to, the charities" to be relevant to the number reported for "total value of contributions received", I am reporting the total dollars that we billed to clients during the year of 2009.

City/State: LOS ANGELES, CA

Phone Number: (310)693-2900

Charities Client(s) For The Year Reported:

American Air Museum in Britain, The
 Earthjustice
 Friends Of The Orphans
 Green America

League of Conservation Voters, Inc., The
 National Museum of Women in the Arts, The
 Sierra Club
 Wilderness Society, The

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
May 31, 2010	\$1,072,026	\$544,106

Amnesty International of the USA, Inc.
 Field Museum, The
 Gay & Lesbian Alliance Against Defamation, Inc.
 Jane Goodall Institute For Wildlife Research, Education &
 Conservation
 NARAL Pro-Choice America
 Planned Parenthood Federation of America, Inc.
 Southern Poverty Law Center, Inc.

City/State: SAINT CLOUD, MN

Phone Number: (320)259-5206

Charities Client(s) For The Year Reported:

American Humane Association
 Big Brothers And Big Sisters Of Puget Sound
 Center For Victims Of Torture
 Farm Sanctuary, Inc.
 Gay Men's Health Crisis, Inc.
 INFACT Dba Corporate Accountability International
 Lutheran Association Of Missionaries And Pilots U.S., Inc.
 Ocean Conservancy, Inc.
 Pacific Science Center Foundation
 Planned Parenthood Action Fund, Inc.
 Planned Parenthood of Central Washington
 Washington State University Foundation

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$551,735	\$275,835

Bates Technical College - KBTC
 Bread for the World, Inc.
 Central Washington University Foundation
 Friends Of KSPS
 Global Exchange
 Legal Voice
 National Parks Conservation Association
 Oregon Public Broadcasting
 Pheasants Forever, Inc.
 Planned Parenthood Federation of America, Inc.
 Swedish Medical Center Foundation
 Wheat Ridge Ministries

City/State: LYNNWOOD, WA

Phone Number: (425)640-0205

Charities Client(s) For The Year Reported:

Snohomish County Volunteer Search and Rescue

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$24,715	\$12,357

City/State: BREMERTON, WA

Phone Number: (360)377-6346

Charities Client(s) For The Year Reported:

Kitsap County Deputy Sheriff's Guild

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$80,372	\$40,186

Nile Temple Of The Ancient Arabic Order Of The Nobles Of The
 Mystic Shrine

Also Known As:

TeleResponse Center, Inc.
TRC

City/State: PHILADELPHIA, PA

Phone Number: (215)333-5900

Charities Client(s) For The Year Reported:

Center For American Homeless Veterans
Miracle Flights for Kids
Wilderness Society, The

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$2,086,757	\$1,003,270

Easter Seals, Inc.
SADD, Inc.

Also Known As:

ABT
Advanced Business Technologies, Inc.

City/State: TALENT, OR

Phone Number: (541)535-7878

Charities Client(s) For The Year Reported:

March Of Dimes Foundation

Fundraiser's Comments Regarding Financial Information (Optional):

Solicitation Report reflects activity in Washington in 2009

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$29,066	\$13,705

Also Known As:

America's Car Donation Center

City/State: RANCHO CORDOVA, CA

Phone Number: (916)631-1313

Charities Client(s) For The Year Reported:

AACR Foundation for the Prevention & Cure of Cancer
American Kidney Fund Service Organization, Inc.
Arc Of The United States, The
Caring for Our Children Foundation
Disabled Police Officers Of America, Inc.
GATEWAYS for Youth and Families
Juvenile Diabetes Research Foundation International
Lung Cancer Alliance
Providence Mount St. Vincent Foundation
Spokane Area Jewish Family Services
United Cerebral Palsy of South Puget Sound

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$2,144,147	\$1,021,022

American Diabetes Association
American Red Cross Southwest Washington
Cancer Care Resources
Crohn's & Colitis Foundation Of America, Inc.
Dispute Resolution Center of Thurston County
Jewish Family Service
Lighthouse for the Blind, Inc., The
Operation Lookout National Center for Missing Youth
Sea Shepherd Conservation Society
United Breast Cancer Foundation
Whitman County Humane Society

Also Known As:

Community Services
Emergency Services

City/State: TACOMA, WA
Phone Number: (253)444-5220

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$224,313	\$103,197

Charities Client(s) For The Year Reported:

Cancer Exam Network
Emergency Relief Services - Senetta Walton Christian Education Society
Lyle B. Cain Post 902 Veterans Of Foreign Wars
Tri-Cities Crime Stoppers

Childrens Safety Bureau
Inland Empire Bloodhound Search And Rescue
Search And Rescue Charities
Washington Wing Civil Air Patrol

City/State: LOS ANGELES, CA
Phone Number: (888)474-1900

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Nov 30, 2009	\$15,812,466	\$7,426,768

Charities Client(s) For The Year Reported:

American Society for the Prevention of Cruelty to Animals, The
Amnesty International of the USA, Inc.
B'nai B'rith
Defenders of Wildlife Action Fund
Earthjustice
Foundation Fighting Blindness, Inc., The
Greenpeace, Inc.
Humane Society of the United States, The
Jane Goodall Institute For Wildlife Research, Education & Conservation
Mercy Corps
NARAL Pro-Choice America
National Parks Conservation Association
National Wildlife Federation
Nature Conservancy, The
Oxfam-America, Inc.
Phillips Collection, The
Planned Parenthood Action Fund, Inc.
Save Darfur Coalition
Special Olympics, Inc.
Union of Concerned Scientists, Inc.
United States Fund for UNICEF

AmeriCares Foundation, Inc.
Anti-Defamation League
Defenders of Wildlife
Disabled Veterans National Foundation
Easter Seals, Inc.
Greenpeace Fund, Inc.
Human Rights Campaign, Inc.
Interfaith Alliance, Inc., The
Memorial Sloan-Kettering Cancer Center

Metropolitan Museum of Art, The
National Museum of Women in the Arts, The
National Trust for Historic Preservation in the United States
Natural Resources Defense Council, Inc.
Operation Smile, Inc.
People for the Ethical Treatment of Animals, Inc.
Physicians Committee for Responsible Medicine
Planned Parenthood Federation of America, Inc.
Sierra Club
Textile Museum, The
United States Association for UNHCR
World Wildlife Fund, Inc.

Also Known As:

PIC

City/State: FALLS CHURCH, VA**Phone Number:** (703)847-8300

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Sep 30, 2009	\$6,353,634	\$2,965,520

Charities Client(s) For The Year Reported:

American Cancer Society, Inc.
 Amnesty International of the USA, Inc.
 Children's Defense Fund
 Christian Appalachian Project, Inc.
 Common Cause
 Defenders of Wildlife
 Environmental Defense Fund
 Greenpeace, Inc.
 Jane Goodall Institute For Wildlife Research, Education & Conservation
 Metropolitan Opera Association, Inc.
 People for the Ethical Treatment of Animals, Inc.
 Public Citizen Foundation, Inc.
 Rails to Trails Conservancy
 Servicemembers Legal Defense Network, Inc.
 Waterkeeper Alliance, Inc.
 World Wildlife Fund, Inc.

American Civil Liberties Union, Inc.
 Arthritis Foundation, Inc.
 Children's Defense Fund Action Council
 Civil War Preservation Trust
 Cooperative for Assistance & Relief Everywhere, Inc.
 Doris Day Animal League
 Foundation For AIDS Research, The
 International Campaign for Tibet
 League of Conservation Voters, Inc., The
 Mothers Against Drunk Driving
 Prison Fellowship Ministries
 Public Citizen, Inc.
 Save Darfur Coalition
 SOS Children's Villages-USA, Inc.
 Wilderness Society, The

Also Known As:

American Pageant Publishers
 American Veterans Publications
 Community Service Publishers
 Guardian Publishers
 Heritage Corporation
 Heritage Publishing Co.
 Medallion Productions
 Medallion Publications
 United Deaf Services
 Youth Services

City/State: SHERWOOD, AR**Phone Number:** (501)835-5000

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
May 31, 2010	\$1,129,821	\$517,944

Charities Client(s) For The Year Reported:

American Association of the Deaf-Blind
 Enlisted Association of the National Guard of the United States
 Mothers Against Drunk Driving
 National Caregiving Foundation
 National Committee to Preserve Social Security & Medicare
 United Breast Cancer Foundation
 William Wharton Post No. 379 Veterans of Foreign Wars, Inc.

Children's Wish Foundation International
 March Of Dimes Foundation
 Multiple Sclerosis Association of America, Inc.
 National Children's Cancer Society, Inc., The
 Special Olympics Washington
 Vanished Children's Alliance

Also Known As:

IMC

City/State: AKRON, OH
Phone Number: (330)668-1400

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Mar 15, 2010	\$95,314,863	\$43,566,178

Charities Client(s) For The Year Reported:

Alzheimer's Disease & Related Disorders Association, Inc.
 American Diabetes Association
 American Institute for Cancer Research
 American Life League, Inc.
 American Society for the Prevention of Cruelty to Animals, The
 Autism Spectrum Disorder Foundation, Inc.
 Catholic Relief Services - United States Conference Of Catholic Bishops
 Christian Advocates Serving Evangelism, Inc.
 Coalition For A Conservative Majority, Inc.
 Concerned Women for America Legislative Action Committee
 Crohn's & Colitis Foundation Of America, Inc.
 Easter Seals, Inc.
 Fidelis
 Humane Society of the United States, The
 International Fellowship of Christians and Jews
 Legion Of Christ Incorporated, The
 Leukemia & Lymphoma Society, Inc., The
 March Of Dimes Foundation
 National Arbor Day Foundation
 National Multiple Sclerosis Society - New York
 National Veterans Foundation, Inc.
 Operation Blessing International Relief And Development Corporation
 Prison Fellowship Ministries
 TelecomPioneers Charitable Foundation
 U.S. English Foundation, Inc.
 United States Fund for UNICEF

American Cancer Society, Inc.
 American Heart Association, Inc., The
 American Lebanese Syrian Associated Charities, Inc.
 American Lung Association
 American Solutions For Winning The Future
 Ave Maria University, Inc.
 ChildFund International, USA

 Citizens United
 Concerned Women for America
 Coral Ridge Ministries Media, Inc.
 Ducks Unlimited, Inc.
 Faith And Freedom Coalition, Inc.
 Habitat For Humanity International, Inc.
 Inspirational Network, Inc., The
 Jewish National Fund (Keren Kayemeth Leisrael), Inc.
 LeSea Broadcasting Corporation
 Living On The Edge With Chip Ingram
 Media Research Center
 National Center For Freedom And Renewal, Inc.
 National Multiple Sclerosis Society Greater Northwest Chapter
 Open Doors With Brother Andrew, Inc.
 Outreach International

 Smile Train, Inc.
 U.S. Citizens Association
 U.S. English, Inc.

City/State: MESA, AZ
Phone Number: (480)752-8140

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$16,153,140	\$6,885,256

Charities Client(s) For The Year Reported:

ACT For America, Inc.
 American Bible Society, The
 American Leprosy Missions, Inc.
 Arthritis Foundation, Inc.
 Biblica U.S., Inc.

 Christian Advocates Serving Evangelism, Inc.
 Christian Herald Association, Inc.
 CityTeam Ministries
 Concerned Women for America Legislative Action Committee
 Crown Financial Ministries, Inc.
 Faith And Freedom Coalition, Inc.
 Family Research Council Action
 Food for the Hungry, Inc.
 Gospel Communications International, Inc.
 Help The Children/Children's Network International
 Holt International Childrens Services, Inc.
 Human Life Washington Education Foundation, The
 Judicial Watch, Inc.
 Lutheran World Relief
 Mercy Corps
 National Jewish Health
 Pioneer Clubs
 Quiet Hour, Inc., The
 Students For Life Of America, Inc.
 Veterans of Foreign Wars of the United States
 World Relief Corporation of National Association of Evangelicals

Alliance Defense Fund
 American Lebanese Syrian Associated Charities, Inc.
 American Seniors Association
 Bible League, The
 Catholic Relief Services - United States Conference Of Catholic Bishops
 Christian Coalition
 Christian Network, Inc., The
 Concerned Women for America
 Cooperative for Assistance & Relief Everywhere, Inc.
 Dayspring International
 Family Research Council
 Feeding America
 GAIN International
 Habitat For Humanity International, Inc.
 Herald Of Truth Ministries, Inc.
 Human Life of Washington
 Jewish Voice Ministries International
 Life Issues Institute, Inc.
 Media Research Center
 National Center For Public Policy Research, Inc., The
 National Right to Life Committee, Inc.
 Promise Keepers
 Rutherford Institute, The
 Susan B. Anthony List, Inc.
 Walk Thru The Bible Ministries

Also Known As:

AC Services

City/State: SOUTHFIELD, MI
Phone Number: (248)352-2600

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$1,439,533	\$577,512

Charities Client(s) For The Year Reported:

Autism Spectrum Disorder Foundation, Inc.
 Breast Cancer Charities Of America, Inc., The
 Cancer Fund of America, Inc.
 Children's Cancer Fund Of America, Inc.
 Circle of Friends for American Veterans
 Disabled Veterans Services, Inc.
 FireFighters Charitable Foundation
 Foundation For American Veterans, Inc.
 National Children's Leukemia Foundation
 Washington Chapter Of The United States Navy Veterans Association

Big Hope, Inc.
 Breast Cancer Society, Inc., The
 Children With Hair Loss, Inc.
 Children's Cancer Recovery Foundation
 Detectives Benevolent Association
 Firefighters Assistance Fund, Inc.
 Firefighters Support Services, Inc.
 Law Enforcement Education Program
 Operation Lookout National Center for Missing Youth
 Youth Development Fund, Inc.

Also Known As:

Ruffalo, Cody, and Associates, Inc.
RuffaloCODY, Inc.

City/State: CEDAR RAPIDS, IA

Phone Number: (319)362-7483

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$1,240,532	\$488,571

Charities Client(s) For The Year Reported:

AFP Foundation for Philanthropy
Georgia State University Foundation, Inc.
Hazelden Foundation
Northwestern University
University Of Connecticut Foundation, Inc., The
University Of Scranton
Washington State University Foundation

Des Moines University Osteopathic Medical Center
Golden Gate University
Monmouth College, The
University Of Colorado Foundation
University Of Maryland Foundation, Inc., The
USAFA Endowment, Inc.

City/State: BRISTOW, VA

Phone Number: (703)923-1800

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$7,856,925	\$3,057,290

Charities Client(s) For The Year Reported:

American Majority, Inc.
Claremont Institute For The Study Of Statesmanship & Political
Philosophy
Competitive Enterprise Institute
FreedomWorks, Inc.
Institute for Justice
Lincoln Institute for Research & Education
National Center For Public Policy Research, Inc., The
Sam Adams Alliance, Inc.

Americans United for Life
Committee For A Constructive Tomorrow
Franklin Center for Government and Public Integrity
Institute For Energy Research
James Partnership, The
Morton Blackwell's Leadership Institute
Pacific Legal Foundation
State Policy Network

Also Known As:

GSI

City/State: EL SEGUNDO, CA

Phone Number: (310)615-2300

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$1,146,520	\$433,144

Charities Client(s) For The Year Reported:

American Civil Liberties Union, Inc.
Brady Campaign to Prevent Gun Violence
Defenders of Wildlife Action Fund
Hillel: Foundation For Jewish Campus Life, The

Amnesty International of the USA, Inc.
Defenders of Wildlife
Foundation For National Progress
Jane Goodall Institute For Wildlife Research, Education & Conservation
League Of Women Voters Of The United States
Planned Parenthood Action Fund, Inc.
United Farmworkers of America
Women's Campaign Forum

League of Conservation Voters, Inc., The
NARAL Pro-Choice America
Planned Parenthood Federation of America, Inc.
Wilderness Society, The

Fundraiser's Comments Regarding Financial Information (Optional):

The focus of Gordon & Schwenkmeyer's telemarketing donor development program is twofold: first, to identify and create new contributors to sustain and help an organization grow; second, to use the telephone as a valuable public education outreach tool to inform people about the organization's mission and programs. As with other small donor development programs, most telemarketing donor prospecting efforts generally yield very little net income. But without a constant infusion of new contributors, an organization cannot grow or expand its programs. Gordon & Schwenkmeyer's program does not require any direct funding from our clients. We realize that most of our clients have very limited funds to invest in donor development programs. At no time do we ask our clients for direct payment of the program's expenses, rather, the expenses are paid for by the returns generated from the calling and any deficit incurred by the donor prospecting program is financed, interest-free, by Gordon & Schwenkmeyer and repaid from the net income generated by resoliciting the newly developed donors. Once the initial program deficit has been repaid, all net income is distributed directly to our client.

City/State: WEST CHICAGO, IL

Phone Number: (630)293-9600

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$1,162,060	\$419,667

Charities Client(s) For The Year Reported:

American Cancer Society, Inc.

City/State: CAMBRIDGE, MA

Phone Number: (617)492-4474

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$664,343	\$241,427

Charities Client(s) For The Year Reported:

American Council of the Blind
League of Conservation Voters, Inc., The

Anti-Defamation League
Operation Lookout National Center for Missing Youth

City/State: BROOKLYN, NY

Phone Number: (718)488-5577

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$3,786,325	\$1,326,332

Charities Client(s) For The Year Reported:

American Association Of Museums
Pacific Northwest Ballet Foundation
Seattle Symphony Orchestra

Pacific Northwest Ballet Association
San Francisco Opera Association

Fundraiser's Comments Regarding Financial Information (Optional):

For the campaign registered in WA

City/State: BARBERTON, OH
Phone Number: (330)752-4302

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jun 30, 2010	\$2,999,793	\$1,053,585

Charities Client(s) For The Year Reported:

American Bible Society, The
 Christian Advocates Serving Evangelism, Inc.
 Cross International Aid, Inc.
 Ducks Unlimited, Inc.
 Foundation for a Christian Civilization, Inc., The
 Judicial Watch, Inc.
 Leukemia & Lymphoma Society, Inc., The
 Mercy Corps
 OneHope, Inc.
 Save the Children Federation, Inc.
 U.S. Citizens Association
 World Society for the Protection of Animals

Asian Relief, Inc.
 Christian Research Institute, Inc.
 Declaration Alliance
 Food for the Hungry, Inc.
 Freedom Watch, Inc.
 Legion Of Christ Incorporated, The
 March Of Dimes Foundation
 National Parkinson Foundation, Inc.
 Paralyzed Veterans Of America (PVA)
 SOS Children's Villages-USA, Inc.
 Veterans of Foreign Wars National Home for Children

Also Known As:

Charity Donation Center (NWCDS)
 NWCDS

City/State: TENINO, WA
Phone Number: (800)961-6119

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$573,258	\$184,360

Charities Client(s) For The Year Reported:

C.I.E.L.O. Project/Radio Ranch
 Cocoon House
 Family Renewal Shelter
 Harold E. LeMay Museum, The
 Humane Society for Tacoma and Pierce County, The
 Northwest Parkinson's Foundation
 Progressive Animal Welfare Society, Inc.
 Spay Neuter All Pets (SNAP)
 Wing Luke Memorial Foundation

Care Net Pregnancy Center Of Thurston County
 Equine Rescue Association
 Feline Friends
 Humane Society for Seattle/King County, The
 Joint Animal Services
 Operation: Sack Lunch
 Senior Services
 Support America's Armed Forces

Also Known As:

C4C
 Important Programs

City/State: MURRAY, UT
Phone Number: (801)284-7242

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$651,809	\$196,270

Charities Client(s) For The Year Reported:

Fraternal Order of Police/Washington State Lodge

Washington State Fraternal Order Of Police Memorial Foundation

Direct Response Consulting Services Registration Number: 96**Percent To Charity: 31**

City/State: MCLEAN, VA
Phone Number: (703)749-3100

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$38,458,665	\$11,767,642

Charities Client(s) For The Year Reported:

American Institute for Cancer Research
 Children's Cancer Fund Of America, Inc.
 National Veterans Services Fund, Inc.
 Project Cure Foundation, Inc.
 Roger Wyburn-Mason & Jack M. Blount Foundation For The
 Eradication Of Rheumatoid Disease, The

Cancer Fund of America, Inc.
 Heart Support of America, Inc.
 Optimal Medical Foundation, Inc.
 Project Cure, Inc.
 Walker Cancer Research Institute, Inc., The

Your Voice Media Registration Number: 23890**Percent To Charity: 31**

City/State: SAN FRANCISCO, CA
Phone Number: (415)613-4921

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jun 30, 2010	\$1,346,722	\$423,176

Charities Client(s) For The Year Reported:

Earthjustice
 NAACP Legal Defense & Educational Fund, Inc.
 Wilderness Society, The

League of Conservation Voters, Inc., The
 NARAL Pro-Choice America

Brent-Wyatt West Registration Number: 86**Percent To Charity: 30**

City/State: PHOENIX, AZ
Phone Number: (602)233-0172

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$356,694	\$107,008

Charities Client(s) For The Year Reported:

Washington State Patrol Troopers Association

Strategic Communications, Inc. Registration Number: 410**Percent To Charity: 29**

City/State: TORONTO, ONTARIO
Phone Number: (416)537-6100

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jul 31, 2009	\$4,037,309	\$1,145,337

Charities Client(s) For The Year Reported:

Food for the Hungry, Inc.
 Unitarian Universalist Association

Oregon Public Broadcasting

Comnet Marketing Group, Inc. Registration Number: 21988**Percent To Charity: 28**

City/State: MEDFORD, OR
Phone Number: (541)734-2565

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$140,058	\$38,340

Charities Client(s) For The Year Reported:

Centrum Foundation
 International Wildlife Coalition, Inc.
 LEV Foundation
 National FFA Foundation, Inc.
 Oregon Shakespeare Festival
 Planned Parenthood of the Columbia/Willamette, Inc.
 Point Defiance Zoological Society
 Program for Early Parent Support
 SHRM Foundation
 Virginia Mason Health System
 Women's Funding Alliance

Denver Seminary
 KCTS Television
 Museum of Glass
 National World War II Museum, Inc.
 Pacific Science Center Foundation
 Planned Parenthood Of The Great Northwest
 Pride Foundation
 Seattle Public Library Foundation, The
 Sierra Club
 Wilderness Society, The
 Woodland Park Zoological Society

City/State: NEWTON, MA
 Phone Number: (617)629-4500

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$11,315,381	\$3,192,662

Charities Client(s) For The Year Reported:

AFS-USA, Inc.
 American Civil Liberties Union, Inc.
 American Society for the Prevention of Cruelty to Animals, The
 Anti-Defamation League
 Center For Victims Of Torture
 Defenders of Wildlife
 Doris Day Animal League
 Farm Sanctuary, Inc.
 Fund for Animals, Inc., The
 Greenpeace, Inc.
 Humane Society Legislative Fund
 Humane Society Wildlife Land Trust, The
 International Rescue Committee
 Lambda Legal Defense and Education Fund, Inc.
 League of Women Voters Education Fund
 Mercy Corps
 National Association For The Advancement Of Colored People
 National Parks Conservation Association
 Natural Resources Defense Council, Inc.
 Oregon Public Broadcasting
 People for the American Way
 Planned Parenthood Action Fund, Inc.
 Southern Poverty Law Center, Inc.
 Unitarian Universalist Service Committee, Inc.
 Wellstone Action
 Wilderness Society, The

Alzheimer's Disease & Related Disorders Association, Inc.
 American Friends Service Committee
 Amnesty International of the USA, Inc.
 Bread for the World, Inc.
 Cooperative for Assistance & Relief Everywhere, Inc.
 Defenders of Wildlife Action Fund
 Environmental Defense Fund
 Foundation For AIDS Research, The
 Gay Men's Health Crisis, Inc.
 Human Rights Campaign, Inc.
 Humane Society of the United States, The
 International Fund for Animal Welfare, Inc.
 KCTS Television
 League of Conservation Voters, Inc., The
 League Of Women Voters Of The United States
 NARAL Pro-Choice America
 National Audubon Society, Inc.
 National Wildlife Federation
 Ocean Conservancy, Inc.
 Oxfam-America, Inc.
 People for the Ethical Treatment of Animals, Inc.
 Planned Parenthood Federation of America, Inc.
 Union of Concerned Scientists, Inc.
 United States Fund for UNICEF
 WGBY
 Women for Women International

Also Known As:

Campaign Processing Center (Jadent)
 Charitable Gift Services
 Charitable Non Profit Services
 Charitable Non-Profit Services
 Donor Response Center

City/State: SALEM, OR
 Phone Number: (503)393-9500

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$628,105	\$161,820

Charities Client(s) For The Year Reported:

AMVETS Service Foundation, Depart. Of Washington
 Cancer Federation, Inc.
 Defeat Diabetes Foundation, Inc.
 Kids Wish Network, Inc.

Autism Spectrum Disorder Foundation, Inc.
 Childhood Leukemia Foundation, Inc.
 Find the Children
 Multiple Sclerosis Foundation, Inc.

City/State: FEDERAL WAY, WA
 Phone Number: (360)693-2542

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$48,357	\$10,805

Charities Client(s) For The Year Reported:

Youth Outreach, Inc.

Support Services, Inc. Registration Number: 82

Percent To Charity: 21

City/State: BURIEN, WA
Phone Number: (206)545-0101

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 23, 2009	\$580,860	\$116,762

Charities Client(s) For The Year Reported:

American Legion Post 234 Technology & Special Needs
Committee
Seattle Fire Fighters Union Local 27

Public Safety Employees Local 519

Fundraiser's Comments Regarding Financial Information (Optional):

The primary focus of the registration form required by the Charities Division of the Secretary of State's office is to report the amount of monies the client/charity retains; it does not provide an area to account for any program costs the client/charity has paid for throughout the year. Because of this, ALL program expenses are included with the professional fundraiser's revenue, because it was not "retained" by the client/charity. It is very misleading as it appears that the professional fundraiser retains more of the money than the client/charity. It is important to note that the expenses included with Support Services' revenue are not profit. Support Services, Incorporated only retains approximately 11% of all revenue generated on behalf of the charitable organization it represents.

Community Services of Washington, Inc. Registration Number: 12

Percent To Charity: 20

City/State: IRVING, TX
Phone Number: (972)929-4440

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$39,065	\$7,809

Charities Client(s) For The Year Reported:

American Association of State Troopers, Inc.

FireFighters Charitable Foundation

Crystal Marketing Group Registration Number: 141

Percent To Charity: 20

City/State: PORTLAND, OR
Phone Number: (503)777-7992

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$53,361	\$10,672

Charities Client(s) For The Year Reported:

Childhood Leukemia Foundation, Inc.

Midwest Publishing-DN, Inc. Registration Number: 21316

Percent To Charity: 20

Also Known As:

MPI-DN

City/State: PHOENIX, AZ
Phone Number: (602)943-1244

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$224,541	\$44,556

Charities Client(s) For The Year Reported:

American Federation of Police & Concerned Citizens, Inc., The
Cancer Survivors' Fund
FireFighters Charitable Foundation
Operation Lookout National Center for Missing Youth
Woman To Woman Breast Cancer Foundation, Inc.

Cancer Center For Detection And Prevention
Caring for Our Children Foundation
Medical Support Association, Inc., The
Washington State Narcotics Investigators Association (WSNIA)

Also Known As:

Animal Rescue Site, The
 Breast Cancer Site, The
 CharityUSA
 Child Health Site, The
 EarthDayStore
 EcologyFund.com
 Gear That Gives
 GreaterGood Network
 GreaterGood.com
 Hunger Site, The
 Literacy Site, The
 Rainforest Site, The

City/State: SEATTLE, WA
Phone Number: (206)268-5400

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jun 30, 2010	\$20,581,758	\$3,871,511

Charities Client(s) For The Year Reported:

Greatergood.org, Inc.

Fundraiser's Comments Regarding Financial Information (Optional):

In Fiscal Year 2010, CharityUSA and The GreaterGood Network of websites generated a total of \$3,871,511 for charity. This was 21 times our net operating income. The total amount of contributions received by CharityUSA.com, LLC from the public in FY 2010 was \$2,126,202; 100% was given to charity. The remaining \$1,745,309 generated for charity in FY 2010 was from sales of products and advertising.

The GreaterGood Network of websites, owned and operated by CharityUSA, LLC offers the public three unique ways to generate money for charity:

Advertising:

With each daily click on our network of websites, visitors are shown sponsor advertising. We give one hundred percent (100%) of the collected advertising fees from sponsor advertising to charity through the non-profit, tax-exempt organization GreaterGood.org. No fees are taken out of the charitable payments for administrative costs.

Direct Donations:

Supporters can also contribute directly to charity by purchasing Gifts That Give More through our store. These direct donations contribute 100% of the amount paid by donors to specific charitable programs throughout the world. Again, no fees are taken out of the charitable payments for administrative costs.

Shopping:

Supporters can also contribute to charity by purchasing product from our store, including jewelry, apparel and gifts. We pay our charity partners 3-30% of the purchase price of every item sold in our store. The remaining funds generated through the sale of merchandise support the day-to-day operations of CharityUSA, including the original purchase of goods to be sold.

CharityUSA.com, LLC is also one of the largest US importers of fair-trade, artisan products made by rural women from areas of conflict and poverty. We sell products from more than 40 countries and work with charity partners to directly import custom jewelry and other products from artisan cooperatives all over the world. We believe we have a responsibility to provide support for local economies and trade, in addition to aid. In 2010, buyers from CharityUSA.com LLC visited Africa, Afghanistan, India, Indonesia Nepal, Cambodia, China, Peru, Taiwan, Vietnam, Bangladesh, Tibet, Uganda, Kenya, Mexico, Haiti, Honduras, Guatemala, Brazil and Columbia, in addition to sourcing product made in the United States. We are a mission-driven company, and it is our belief that selling artisan products made by rural women is one of the most important things we can do reduce intergenerational poverty, and has been correlated with improved education for children, reduced incidence of disease, and increased family and community incomes.

Courtesy Health Watch, Inc. Registration Number: 23887

Percent To Charity: 19

City/State: FT LAUDERDALE, FL

Phone Number: (954)712-1217

Charities Client(s) For The Year Reported:

American Foundation For Children With AIDS, Inc.
Committee for Missing Children, Inc., The
National Cancer Coalition, Inc., The
Organ Donation And Transplant Association Of America, Inc., The

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$7,912,803	\$1,469,218

Children's Leukemia Research Association, Inc.
Medical Support Association, Inc., The
National Wheelchair Basketball Association
United Breast Cancer Foundation

Fundraiser's Comments Regarding Financial Information (Optional):

National figures

MCS Direct, Inc. Registration Number: 23892

Percent To Charity: 19

Also Known As:

MagNet Direct

City/State: WEST BRIDGEWATER, MA

Phone Number: (508)584-6490

Charities Client(s) For The Year Reported:

ADA Foundation
American Parkinson Disease Association
Benevolent And Protective Order Of Elks Of The United States Of America
Moose Charities, Inc.

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Apr 30, 2010	\$1,067,739	\$206,188

American Legion, Department Of Washington
AMVETS (American Veterans)
Drag Racing Association of Women
National Society Daughters of the American Revolution

TeleService USA Registration Number: 396

Percent To Charity: 19

City/State: CLAWSON, MI

Phone Number: (248)655-2400

Charities Client(s) For The Year Reported:

America's Disabled
Circle of Friends for American Veterans
Operation Lookout National Center for Missing Youth
VietNow National Headquarters

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$1,538,960	\$284,707

Big Hope, Inc.
Michigan Veterans Foundation, Inc.
Sauther Foundation, The
When U Dream A Dream, Inc.

Vantage Financial Services, Inc. Registration Number: 420

Percent To Charity: 19

Also Known As:

Vantage Direct Marketing Services

City/State: BOSTON, MA

Phone Number: (617)878-6000

Charities Client(s) For The Year Reported:

Air Force Enlisted Village, Inc.
Benevolent And Protective Order Of Elks Of The United States Of America
Drag Racing Association of Women
Grand Chapter of California-Order of the Eastern Star
Rainforest Action Network
Sons of Italy Foundation

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$1,622,454	\$315,057

Animal Save International, Inc.
D.A.R.E. America
Fleet Reserve Association
Pheasants Forever, Inc.
Retired Enlisted Association Inc., The
USA Hockey Foundation

Also Known As:

CS, LLC

City/State: MINNEAPOLIS, MN

Phone Number: (763)559-4000

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$921,295	\$147,734

Charities Client(s) For The Year Reported:

Childhood Leukemia Foundation, Inc.
 Washington State Fire Fighters Association, Inc.
 Washington State Law Enforcement Association, Inc.

Operation Lookout National Center for Missing Youth
 Washington State Firefighters Training And Education Fund

Also Known As:

SS, LLC

City/State: MINNEAPOLIS, MN

Phone Number: (763)550-9200

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$920,155	\$147,552

Charities Client(s) For The Year Reported:

Childhood Leukemia Foundation, Inc.
 Washington State Firefighters Training And Education Fund

Operation Lookout National Center for Missing Youth
 Washington State Law Enforcement Association, Inc.

Also Known As:

VDPC

City/State: MONROVIA, CA

Phone Number: (800)553-3018

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$4,573,880	\$765,673

Charities Client(s) For The Year Reported:

21st Century Basic Human Services
 Cancer Fund of America, Inc.
 Childhelp, Inc.
 Children's Retail
 Clover Park Technical College Foundation
 Health Center Volunteers
 Lambert House
 Miracle Flights for Kids
 National Veterans Services Fund, Inc.
 Northwest Theological Seminary
 Pediatric Interim Care Center, Newborn Nursery, The
 Polly Klaas Foundation, The
 Susila Dharma USA, Inc.

Afghans 4 Tomorrow (aka A4T)
 Caring for Our Children Foundation
 Children's Cancer Recovery Foundation
 Children's Wish Foundation International
 EyeCare WeCare Foundation, Inc.
 Henderson Norwester Camp
 Meerkerk Rhododendron Gardens
 National Center for Learning Disabilities, Inc.
 Northwest Chapter Paralyzed Veterans of America
 Operation Lookout National Center for Missing Youth
 Philippine Children's Fund of America
 Seattle Preparatory School
 Washington Council of the Blind

Bee, L.C. Registration Number: 392

Percent To Charity: 16

City/State: MCLEAN, VA
Phone Number: (703)761-0774

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$2,241,948	\$349,998

Charities Client(s) For The Year Reported:

Cancer Center For Detection And Prevention
Children's Cancer Fund Of America, Inc.
National Cancer Coalition, Inc., The
Optimal Medical Foundation, Inc.
Roger Wyburn-Mason & Jack M. Blount Foundation For The
Eradication Of Rheumatoid Disease, The

Cancer Fund of America, Inc.
Heart Support of America, Inc.
National Veterans Services Fund, Inc.
Project Cure, Inc.

Community Welfare Services, Inc. Registration Number: 22124

Percent To Charity: 16

City/State: OAKDALE, MN
Phone Number: (651)260-8394

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$10,110	\$1,517

Charities Client(s) For The Year Reported:

Committee for Missing Children, Inc., The
Washington State Fraternal Order Of Police Memorial Foundation

Veterans of Foreign Wars, Department of Washington

Fundraiser's Comments Regarding Financial Information (Optional):

These are figures reflect only activity within Washington State.

Non-Profit Services, Inc. Registration Number: 20563

Percent To Charity: 16

Also Known As:

NPS

City/State: NASHVILLE, TN
Phone Number: (615)345-4444

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$1,964,000	\$312,874

Charities Client(s) For The Year Reported:

Cancer Federation, Inc.
Firefighters Assistance Fund, Inc.
VietNow National Headquarters

Dogs Against Drugs/Dogs Against Crime
FireFighters Charitable Foundation

Preferred Community Services, Inc. Registration Number: 376

Percent To Charity: 16

City/State: INDIANAPOLIS, IN
Phone Number: (317)295-1548

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$134,738	\$20,619

Charities Client(s) For The Year Reported:

American Breast Cancer Foundation, Inc., The
Children's Cancer Fund Of America, Inc.
Heart Support of America, Inc.
Operation Lookout National Center for Missing Youth

Caring for Our Children Foundation
Defeat Diabetes Foundation, Inc.
Multiple Sclerosis Fund
Survivors And Victims Empowered

Xentel, Inc. Registration Number: 264

Percent To Charity: 16

City/State: FT LAUDERDALE, FL

Phone Number: (954)522-5200

Charities Client(s) For The Year Reported:

American Association of State Troopers, Inc.
Committee for Missing Children, Inc., The
National Association Of Police Athletic/Activities Leagues, Inc.
Vietnam Veterans of Washington State

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$15,327,406	\$2,341,957

AMVETS (American Veterans)
Military Order of the Purple Heart Service Foundation, Inc.
Veterans Assistance Foundation, Inc.
Washington State Jaycees, Inc.

A.C. Telemarketing, Inc. Registration Number: 400

Percent To Charity: 15

Also Known As:

A.C. Telemarketing Services, Inc.

City/State: EDGEWOOD, WA

Phone Number: (253)927-6614

Charities Client(s) For The Year Reported:

Breast Cancer Resource Center

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$71,449	\$10,577

Fundraiser's Comments Regarding Financial Information (Optional):

Our fundraising campaign does not solicit for cash or product sales. We solicit for used household goods and clothing - recycling goods otherwise wasted.

A T S NW, Inc. Registration Number: 28

Percent To Charity: 14

Also Known As:

A Local Concern
ATS NW, Inc.
Turner Marketing

City/State: LYNNWOOD, WA

Phone Number: (425)778-0166

Charities Client(s) For The Year Reported:

Beni Hassan Shrine Temple No. 64 (AEAONMS)
Olympus Lodge #45
Washington Council of the Blind

Emergency Feeding Program Of Seattle - King County
Operation Lookout National Center for Missing Youth

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$1,005,037	\$131,116

DialAmerica Marketing, Inc. Registration Number: 256

Percent To Charity: 14

Also Known As:

DialAmerica

City/State: MAHWAH, NJ

Phone Number: (201)327-0200

Charities Client(s) For The Year Reported:

Doernbecher Children's Hospital Foundation
Special Olympics Washington

Mothers Against Drunk Driving

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jun 30, 2010	\$691,762	\$99,446

Also Known As:

Charitable Promotions (Charitable Promotions Co.)

City/State: SPOKANE, WA

Phone Number: (509)327-7402

Charities Client(s) For The Year Reported:

Afifi Shrine Temple

Astoria- Clatsop County Shrine Club

Bellingham Police Association

Chico- Ben Ali Shriners (aka Ben Ali Shrine - Chico, CA)

Hoquiam Police Officers Association

Nile Shrine - Monroe, WA (aka Monroe - Nile Shriners)

Nile Shrine - Port Angeles, WA (aka Port Angeles Nile Shriners)

Pendleton

Watsonville Police Officers Association (aka Watson Police) -
Watsonville, CA

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$214,340	\$27,830

Albany- Linn Co. Shrine Club (aka Linn County Shrine- Albany, OR)

Auburn- Ben Ali Shriners (aka Ben Ali Shrine - Auburn, CA)

Bend- Al Kader Shrine (aka Al Kader Shrine - Bend, OR)

Dalles- Mid Columbia Shrine Club (aka Mid Columbia Shrine Club - The Dalles, OR)

Moses Lake Police Benefit Association, Inc.

Nile Shrine - Mount Vernon, WA

Nile Temple Of The Ancient Arabic Order Of The Nobles Of The Mystic Shrine

Salem Shrine Club (aka Al Kader Shrine - Salem, OR)

City/State: ORANGE, CA

Phone Number: (714)685-1072

Charities Client(s) For The Year Reported:

Afifi Shrine Temple

Hoquiam Police Officers Association

Moses Lake Police Benefit Association, Inc.

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$282,848	\$36,360

Bellingham Police Association

Kitsap County Deputy Sheriff's Guild

Nile Temple Of The Ancient Arabic Order Of The Nobles Of The Mystic Shrine

City/State: MILWAUKEE, WI

Phone Number: (414)224-0224

Charities Client(s) For The Year Reported:

American Breast Cancer Foundation, Inc., The

American Police And Sheriff's Association, Inc.

Association for Firefighters and Paramedics, Inc.

Committee for Missing Children, Inc., The

Disabled Police Officers Of America, Inc.

Firefighters Support Foundation, Inc.

Law Enforcement Alliance of America, Inc.

National Association Of Police Athletic/Activities Leagues, Inc.

Police Protective Fund

United States Deputy Sheriff's Association, Inc.

Veterans of Foreign Wars, Department of Washington

Washington Chapter Of The United States Navy Veterans Association

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$47,708	\$4,838

American Foundation for Disabled Children, Inc.

AMVETS (American Veterans)

Cancer Center For Detection And Prevention

Disabled Police Officers Counseling Center, Inc.

FireFighters Charitable Foundation

International Law Enforcement Games, Inc.

Medical Support Association, Inc., The

National Vietnam Veterans Foundation, Inc.

Reserve Police Officers Association

Veterans Assistance Foundation, Inc.

Vietnam Veterans of Washington State

Woman To Woman Breast Cancer Foundation, Inc.

City/State: LAS VEGAS, NV
Phone Number: (702)388-2999

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$917,874	\$100,966

Charities Client(s) For The Year Reported:

American Foundation for Disabled Children, Inc.
 Association for Police and Sheriffs, Inc.
 Committee for Missing Children, Inc., The
 Firefighters Charitable Foundation
 National Association Of Police Athletic/Activities Leagues, Inc.
 National Veterans Services Fund, Inc.
 United States Municipal Police Association, Inc.
 Veterans of Foreign Wars, Department of Washington
 Washington State Fire Fighters Association, Inc.

AMVETS (American Veterans)
 Cancer Center For Detection And Prevention
 Disabled Police Officers Of America, Inc.
 International Law Enforcement Games, Inc.
 National Cancer Coalition, Inc., The
 United States Deputy Sheriff's Association, Inc.
 Veterans Assistance Foundation, Inc.
 Vietnam Veterans of Washington State
 Washington State Jaycees, Inc.

City/State: BOSTON, MA
Phone Number: (617)482-6882

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$934,245	\$67,621

Charities Client(s) For The Year Reported:

American Civil Liberties Union, Inc.
 Amnesty International of the USA, Inc.
 Planned Parenthood Action Fund, Inc.
 Sierra Club

American Society for the Prevention of Cruelty to Animals, The
 League of Conservation Voters, Inc., The
 Save the Children Federation, Inc.

Fundraiser's Comments Regarding Financial Information (Optional):

2009 financial information is for Washington State only
 Charities hired Grassroots Campaigns (GCI) to conduct their door-to-door prospecting campaigns to identify and recruit new members in 2009, and the results of this effort are summarized in this financial report. As you can imagine with any prospecting campaign, a lot of money and resources had to be expended to search for and identify donors who were supportive, and the expense of these prospecting campaigns exceeded the revenues raised as is often the case with prospecting efforts undertaken by any charity.
 However please note that by educating the public about the erosion of privacy rights and environmental protection at the state and federal level, and getting Washington State residents to take action on this and other issues, this door to door canvass engaged in valuable programmatic activity to help pass laws and implement policies to protect civil liberties and the environment. Therefore the donations of citizens collected through this door canvassing effort has already gone directly to pay for programmatic work, but the format of this financial report did not allow us to numerically represent this important aspect of the fundraising campaign. In addition, the charities have been doing follow-up solicitation with the donors who were identified during this door canvassing effort, and GCI anticipates that over time this will more than make up for whatever expenses of the canvassing campaign were not covered by revenues - raising additional resources over time for even more programmatic work. Finally a number of donors signed up by GCI have chosen to spread their support over time through monthly donations, the long-term ongoing value of which has not yet been captured in the financial report submitted to the state of Washington, so this financial report undercounts true revenues generated from the 2009 canvassing effort.

Also Known As:

Cars For Charity, A Division Of Kars-R-Us.com

City/State: ALTADENA, CA
Phone Number: (877)500-5277

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$3,905	\$218

Charities Client(s) For The Year Reported:

Child Quest International, Inc.
 Terry Home, A Non-Profit Corporation

Grace Community Church Of Auburn Washington
 Vanished Children's Alliance

City/State: BETHESDA, MD
 Phone Number: (301)951-3505

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$163,518	\$8,193

Charities Client(s) For The Year Reported:

National Space Society

Public Employees for Environmental Responsibility

Fundraiser's Comments Regarding Financial Information (Optional):

A large part of the expense was for acquisitions where the return is in future renewals.

City/State: TORONTO, ONTARIO
 Phone Number: (416)921-6595

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jul 31, 2009	\$5,891	\$0

Charities Client(s) For The Year Reported:

Humane Society of the United States, The
 National Right to Life Committee, Inc.

National Arbor Day Foundation

Fundraiser's Comments Regarding Financial Information (Optional):

This campaign was a break-even campaign, intended to recruit volunteers for these organizations.

Also Known As:

Public Outreach
 Public Outreach Fundraising

City/State: SEATTLE, WA
 Phone Number: (206)262-9464

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$290,926	\$-294,165

Charities Client(s) For The Year Reported:

American Red Cross
 Medecins Sans Frontieres USA, Inc.

ForestEthics
 Save the Children Federation, Inc.

Fundraiser's Comments Regarding Financial Information (Optional):

The amount reported for Contributions includes both single donations and the first installment of monthly donations. Therefore, the total raised is larger. The amount received by the charity from subsequent installments of monthly donations of course fluctuates. Amounts of subsequent monthly donations aren't available to our organization because these amounts are tracked by the charity, not by Public Outreach Fundraising, LLC.

The Net to Charity question is ambiguous when applied to our fundraising model. Neither our fee nor costs are subtracted from the donations raised, but are paid upfront before the campaign begins. All donations raised (100%) are remitted to the charity. In the interests of fullest disclosure, however, our fundraising fee plus costs was \$585,091.

It appears superficially from this that the campaign ran at a loss for the charity. However, when subsequent monthly donations for the charity are included under Contributions, the "break even" point for the charity occurred between two and three months after the end of the campaign. Their income per monthly donor is expected to rise for up to five years thereafter.

DialogueDirect, Inc. Registration Number: 20779

Percent To Charity: -122

City/State: NEW YORK, NY
Phone Number: (212)219-9600

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$299,193	\$-367,965

Charities Client(s) For The Year Reported:

Children International

Fundraiser's Comments Regarding Financial Information (Optional):

DialogueDirect, Inc. does not collect or have access to any donated funds as those who agree to sponsor send funds directly to the charities we work for. Sponsors obtained through the fundraising efforts of DialogueDirect are monthly sponsors, giving a minimum of \$22 per month and intend to support (but are not obligated to support) the charity with monthly gifts for at least 2 years. While some donors will sponsor for less than 2 years, many donors will support the charity with monthly donations well beyond 2 years. Therefore, the amount of donations received by the charities for DialogueDirect, Inc. fundraising efforts in 2009 will continue to grow over the years.

Children International sponsors agree to sponsor an individual child with ongoing monthly contributions. Many of our sponsors continue to contribute for many years. Due this ongoing commitment, it is necessary when looking at the value of a campaign to look at the income generated over a number of years. Projected contributions of the sponsors acquired through DialogueDirect over eight years are on file with the Secretary of State's Charities Program.

2Listen, LLC Registration Number: 28266

Percent To Charity:

City/State: RICHARDSON, TX
Phone Number: (972)664-2319

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$0	\$0

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

ArtsMarketing Services, Inc. Registration Number: 23901

Percent To Charity:

Also Known As:

AMS

City/State: TORONTO, ONTARIO
Phone Number: (416)941-9000

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Apr 30, 2010	\$0	\$0

Charities Client(s) For The Year Reported:

Intiman Theatre

Fundraiser's Comments Regarding Financial Information (Optional):

Did not run a fundraising campaign

Calling Professionals Registration Number: 28463

Percent To Charity:

City/State: WILMINGTON, DE
Phone Number: (302)380-3436

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$0	\$0

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

Charity Funding, Inc. Registration Number: 29064

Percent To Charity:

City/State: LAKE ORION, MI

Phone Number: (248)814-6500

Charities Client(s) For The Year Reported:

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$0	\$0

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

City Concepts, Inc. Registration Number: 28892

Percent To Charity:

City/State: FIFE, WA

Phone Number: (253)922-7130

Charities Client(s) For The Year Reported:

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$0	\$0

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

Community Support Services, Inc. Registration Number: 28447

Percent To Charity:

City/State: UNIVERSITY PLACE, WA

Phone Number: (253)565-1718

Charities Client(s) For The Year Reported:

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$0	\$0

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

Confluent Impact Communications, LLC Registration Number: 29369

Percent To Charity:

City/State: ALEXANDRIA, VA

Phone Number: (651)556-1879

Charities Client(s) For The Year Reported:

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$0	\$0

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

Harris Connect, LLC Registration Number: 28494

Percent To Charity:

City/State: CHESAPEAKE, VA

Phone Number: (800)326-6600

Charities Client(s) For The Year Reported:

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 26, 2009	\$0	\$0

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

Lester, Inc. Registration Number: 68

Percent To Charity:

Also Known As:

Lester Telemarketing, Inc.

City/State: BRANFORD, CT

Phone Number: (203)488-5265

Charities Client(s) For The Year Reported:

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Sep 30, 2009	\$0	\$0

Fundraiser's Comments Regarding Financial Information (Optional):

No solicitation activity in WA State to report
Gross and net figures provided by charity. All contributions go directly to charity.

National Community Development Services, Inc. Registration Number: 188

Percent To Charity:

Also Known As:

NCDS

City/State: ATLANTA, GA

Phone Number: (404)231-0730

Charities Client(s) For The Year Reported:

Pacific Harbors Council Boy Scouts of America

Supporters Of The Center

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$0	\$0

Fundraiser's Comments Regarding Financial Information (Optional):

No solicitation activity in WA State to report

Outreach Calling Registration Number: 28464

Percent To Charity:

City/State: RENO, NV

Phone Number: (775)322-9992

Charities Client(s) For The Year Reported:

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$0	\$0

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

Public Awareness, Inc. Registration Number: 28919

Percent To Charity:

City/State: IRVING, TX

Phone Number: (972)929-4440

Charities Client(s) For The Year Reported:

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$0	\$0

Fundraiser's Comments Regarding Financial Information (Optional):

New organization & no solicitation activity in WA State to report

Thrift City Stores, Inc. Registration Number: 28347

Percent To Charity:

City/State: BELLEVUE, WA
Phone Number: (425)747-0953

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$0	\$0

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

USA 800, Inc. Registration Number: 29213

Percent To Charity:

Also Known As:

United Service Advertising, Inc.

City/State: KANSAS CITY, MO
Phone Number: (800)821-7539

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Sep 30, 2009	\$0	\$0

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

No solicitation activity in WA State to report

Valtim Incorporated Registration Number: 28382

Percent To Charity:

Also Known As:

Valtim Company, The
Valtim Marketing Services
Valtim Marketing Solutions

City/State: FOREST, VA
Phone Number: (434)525-3004

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Sep 30, 2009	\$0	\$0

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

No solicitation activity in WA State to report

Wakeby Fire & Associates, LLC Registration Number: 29223

Percent To Charity:

City/State: MASHPEE, MA
Phone Number: (888)215-2220

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$0	\$0

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

No solicitation activity in WA State to report



Washington
Secretary of State
 SAM REED

Charities Program · 801 Capitol Way S · PO Box 40234 · Olympia, WA 98504-0234
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www.sos.wa.gov/Charities

WASHINGTON STATE
COMMERCIAL FUNDRAISER ACTIVITY REPORT - UNREGISTERED

Listed by Overall Percentage of Funds Retained by Charity Clients
Prepared by the Office of the Secretary of State • Charitable Solicitations Program

December 2010

The registration status of the Commercial Fundraisers listed below was delinquent when this report was created. In some instances, the Commercial Fundraiser listed may no longer be soliciting in Washington State, and therefore would not be required to register.

Lewis Advertising Company, Inc. Registration Number: 204 **Percent To Charity: 96**

Also Known As:

Lewis Direct

City/State: BALTIMORE, MD

Phone Number: (410)539-5100

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2008	\$32,717,554	\$31,227,542

Charities Client(s) For The Year Reported:

American Printing House for the Blind, Inc.
 National Center for Lesbian Rights
 NETWORK, A National Catholic Social Justice Lobby

Guide Dogs for the Blind, Inc.
 National Childhood Cancer Foundation

Treasure State Development Corporation Registration Number: 308 **Percent To Charity: 67**

Also Known As:

TS Development

City/State: HELENA, MT

Phone Number: (406)449-0414

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$16,860	\$11,290

Charities Client(s) For The Year Reported:

Children's Cancer Recovery Foundation

National Right to Life Committee, Inc.

Also Known As:

Direct Advantage Marketing

City/State: PITTSBURGH, PA

Phone Number: (617)629-4505

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2008	\$21,660,665	\$12,991,938

Charities Client(s) For The Year Reported:

AAUW Action Fund, Inc
 American Society for the Prevention of Cruelty to Animals, The
 Amnesty International of the USA, Inc.
 Brady Campaign to Prevent Gun Violence
 Consumers Union of United States, Inc.
 Earthjustice
 Environmental Defense Fund
 Habitat For Humanity International, Inc.
 Jane Goodall Institute For Wildlife Research, Education & Conservation
 NARAL Pro-Choice America
 North Shore Animal League America, Inc.
 Peace Action West
 Physicians for Social Responsibility, Inc.
 Planned Parenthood Federation of America, Inc.
 Religious Coalition for Reproductive Choice
 Southern Poverty Law Center, Inc.

American Civil Liberties Union, Inc.
 Americans United for Separation of Church and State
 Bideawee, Inc.
 Common Cause
 Dian Fossey Gorilla Fund International, Inc., The
 Environmental Defense Action Fund
 Gay Men's Health Crisis, Inc.
 Heifer Project International
 League Of Women Voters Of The United States

 National Museum of Women in the Arts, The
 Parents, Families and Friends of Lesbians and Gays, Inc.
 Physicians Committee for Responsible Medicine
 Planned Parenthood Action Fund, Inc.
 Project Hope - People-to-People Health Foundation, Inc., The
 Sierra Club
 Unitarian Universalist Association

Also Known As:

Action Donation Services

City/State: SAN DIEGO, CA

Phone Number: (866)244-8464

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2008	\$131,929	\$50,682

Charities Client(s) For The Year Reported:

American Red Cross Southwest Washington
 Multiple Sclerosis Association of King County
 Real Change Homeless Empowerment Project

Childhaven
 Peace For The Streets By Kids From The Streets
 Ronald McDonald House Charities Of Oregon And Southwest Washington

Ronald McDonald House Charities Of Western Washington & Alaska

Also Known As:

Lukens Company, The
 TLC

City/State: ARLINGTON, VA

Phone Number: (703)845-8484

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2008	\$4,538,834	\$1,336,301

Charities Client(s) For The Year Reported:

American Values
 National September 11 Memorial And Museum At The World Trade Center Foundation, Inc.
 Washington, D.C. Martin Luther King, Jr. Nat'l Memorial Project Fdn.,Inc.

Freedom's Watch
 Seattle Art Museum

Gold Leaf Vision, LLC Registration Number: 25383

Percent To Charity:

Also Known As:

Gold Leaf Vision Fundraising, LLC

City/State: BELLEVUE, WA

Phone Number: (206)789-8611

Charities Client(s) For The Year Reported:

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2008	\$0	\$0

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report.

Marine Eagle Consulting/James Richard Beaudoin, Jr. Registration Number: 27712

Percent To Charity:

Also Known As:

Jim Beaudoin

City/State: LAKEWOOD, WA

Phone Number: (253)273-8607

Charities Client(s) For The Year Reported:

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2008	\$0	\$0

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

THR Group, Inc., The Registration Number: 28402

Percent To Charity:

City/State: OLYMPIA, WA

Phone Number: (360)918-8101

Charities Client(s) For The Year Reported:

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2009	\$0	\$0

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

Note A:

The percentage of funds retained by charity clients is based on the most current financial information provided by the Commercial Fundraisers listed above. These percentages reflect the overall amount of funds received or retained by the client charities after all fundraising costs have been deducted from the total value of contributions received on behalf of the charity by the Commercial Fundraiser or by the charity client. The difference between Total Contributions and Net to Charity Client(s) may include fundraising expenses other than fees paid to a Commercial Fundraiser. It should also be noted that these figures do not necessarily indicate the specific percentage of funds allocated by a given charity to its charitable purpose. In some instances, charities may be using a combination of direct fundraising and a Commercial Fundraiser; others may be using several different Commercial Fundraisers, whose yield to the charity may vary.

Note B:

The charity clients listed are based on registration information submitted by the Commercial Fundraiser and/or the Charitable Organization. In some instances, the Commercial Fundraiser and Charitable Organization may no longer have a contractual relationship to conduct fundraising activities in Washington State.

Note C:

The financial information provided by the Commercial Fundraisers listed above is aggregate and may reflect activities in Washington State, nationally, or a combination thereof.

Note D:

Financial information is not available for some of the Commercial Fundraisers listed. If the financial information displayed is blank, contains zeros, or is outdated, it is possible that the organization is newly registered, did not solicit contributions in Washington State during the fiscal/accounting year reported, or has re-registered after a period of inactivity. Please contact the Charities Program for more specific information.